



Introductions

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What is Investment Banking?

Investment banking has evolved to meet the complex financial needs of clients ranging from multinational corporations to wealthy individuals





Some things we do...

- Advise on mergers and acquisitions
- Monitor and minimize financial risk
- Trade shares, bonds and derivatives
- Provide strategic financial advice
- Manage investment portfolios
- Complex, highly competitive and fast-moving





WHAT IS TECHNOLOGY?

"MANAGING OUR OWN
TECHNOLOGY IS THE BEST
OPTION FOR THE LONG-TERM
SUCCESS OF THE BUSINESS"

JAMIE DIMON, CEO, JPMORGAN

jpmorgan.com/careers



What is technology?

- A global, fully integrated part of the bank
- Backed by a \$7 billion annual investment in IT
- Independently recognised for excellence
- Innovation and enterprise as standard
- Creates the bank's competitive edge



European Technology Centre - Glasgow

- > 510 technologists largest technology employer in Scotland
- Diverse roles in Plan, Build, Operate and Infrastructure
- Recruiting 35 graduates for 2007
- Same time zone/language allowing full engagement with business
- Company of the Year Scottish Software Awards 2006



An Industry Perspective

- Academia vs. Industry
- **Aims**
- Why is this important?



Success Criteria

- Success criteria for academic work
- What are the success criteria in industry?



Project Scale

- Size
- Time
- Cost
- Complexity



Project Ownership

- Role within a 'virtual' team
- Shared systems/data sources
- Plan/Build/Operate model



Accountability

- Auditory requirements
- History and rollbacks
- Traceability
- Cost of failure



Client Management

- Business Stakeholders
- Develop domain knowledge
- Ever-changing requirements
- Managing expectations



Conclusions

- Next practical project, what if...
 - you had to hand over the practical to another team on completion
 - your lecturer asked you to estimate effort accurately before you start
 - the requirements for passing changed half-way through the project
 - you had to come back and extend the software next year for another practical



For further information...

Any Questions?





For further information...

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