#### Decision Making in Robots and Autonomous Agents

Utility and Decision Theory: How should a robot incorporate notions of choice?

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# **Types of Decisions**

- Who makes it?
  - Individual
  - 'Group'
- What are the conditions?
  - Certainty
  - Risk
  - Uncertainty

For much of this course, we'll take the 'individual' viewpoint (potentially acting in conflict of interest scenarios), and we'll be somewhere between risk and uncertainty

#### How to Model Decision under *Certainty*?

- Given a set of possible acts
- Choose one that maximizes some given index

If **a** is a generic act in a set of feasible acts **A**, f(**a**) is an index being maximized, then <u>Problem</u>: Find **a\*** in **A** such that f(**a\***) > f(**a**) for all **a** in **A**.

The index f plays a key role, e.g., think of buying a painting. Essential problem: How should the subject select an index function such that her choice reduces to finding maximizers?

#### Operational Way to Find *an* Index Function

- Observe subject's behaviour in restricted settings and predict purchase behaviour from that:
- Instruct the subject as follows:
  - Here are ten valuable reproductions
  - We will present these to you in pairs
  - You will tell us which one of the pair you prefer to own
  - After you have evaluated all pairs, we will pick a pair at random and present you with the choice you previously made (it is to your advantage to remember your true tastes)
- The subject's behaviour is **as though** there is a ranking over all paintings, so each painting can be summarized by a number

#### Some Properties of this Ranking

- Transitivity: Previous argument only makes sense if the rank is transitive if A is preferred in (A, B) and B is preferred in (B, C) then A is preferred in (A, C); and this holds for all triples of alternatives A, B and C
- Ordinal nature of index: One is tempted to turn the ranking into a latent measure of 'satisfaction' but that is a mistake as utilities are non-unique.

e.g., we could assign 3 utiles to A, 2 utiles to B and 1 utile to C to explain the choice behaviour

Equally, 30, 20.24 and 3.14 would yield the same choice

While it is OK to compare indices, it is not OK to add or multiply

# What Happens if we Relax Transitivity?

- Assume Pandora says (in the pairwise comparisons):
  - Apple < Orange</p>
  - Orange < Fig</p>
  - Fig < Apple</p>
- Is this a problem for Pandora? Why?
- Assume a merchant who transacts with her as follows:
  - Pandora has an Apple at the start of the conversation
  - He offers to exchange Orange for Apple, if she gives him a penny
  - He then offers an exchange of Fig for Orange, at the price of a penny
  - Then, offers Apple for the Fig, for a penny
  - Now, what is Pandora's net position?

# Decision Making under *Risk*

- Initially appeared as analysis of fair gambles, needed some notions of utility
- Gamble has *n* outcomes, each worth *a*<sub>1</sub>, ..., *a*<sub>n</sub>
- The probability of each outcome is  $p_1$ , ...,  $p_n$
- How much is it worth to participate in this gamble?

 $b = a_1 p_1 + \dots + a_n p_n$ 

One may treat this monetary expected value as a fair price

Is this a sufficient description of choice behaviour under risk?

#### St. Petersburg Paradox of D. Bernoulli

- A fair coin is tossed until a head appears
- Gambler receives  $2^n$  if the first head appears on trial n
- Probability of this event = probability of tail in first (n-1) trials and head on trial n, i.e., (1/2)<sup>n</sup>

Expected value =  $2.(1/2) + 4.(1/2)^2 + 8.(1/2)^8 + ... = \infty$ 

• Are you willing to bet in this way? Is anyone?

# **Defining Utility**

- Bernoulli went on to argue that people do not act in this way
- The thing to average is the 'intrinsic worth' of the monetary values, not the absolute values

e.g., intrinsic worth of money may increase with money but at a *diminishing rate* 

• Let us say utility of *m* is  $\log_{10} m$ , then expected value is,  $\log_{10} 2.(1/2) + \log_{10} 4.(1/2)^2 + \log_{10} 8.(1/2)^8 + ... = b < \infty$ Monetary fair price of the gamble is *a* where  $\log_{10} a = b$ .

# Some Critiques of Bernoulli's Formulation

von Neumann and Morgenstern (vNM), who 'started' game theory, raised the following questions:

- The assignment of utility to money is arbitrary and *ad hoc* 
  - There are an infinity of functions that capture 'diminishing rate', how should we choose?
  - The association may vary from person to person
- Why is the definition of the decision based upon expected value of this notion of utility?
  - Is this actually descriptive of a single gambler, in "one-shot" choice?

#### von Neumann & Morgenstern Formulation

- If a person is able to express preferences between every possible pair of gambles where gambles are taken over some basic set of alternatives
- Then one *can* introduce utility associations to the basic alternatives in such a manner that
- If the person is guided solely by the utility expected value, *he is acting in accord with his true tastes*.
  - provided his tastes are consistent in some way

## **Constructing Utility Functions**

- Suppose we know the following preference order:
   A < b ~ c < d < e</li>
- The following are utility functions that capture this:

	а	b	С	d	E
U	0	1/2	1/2	3/4	1
V	-1	1	1	2	3
W	-8	0	0	1	8

- So, in situations like St Petersburg paradox, the revealed preference of any realistic player may differ from the case of infinite expected value
- Satisfaction at some large value, risk tolerance, time preference, etc.

# **Certainty Equivalents and Indifference**

- The previous statement applies equally well to certain events and gambles or lotteries
- So, even attitudes regarding tradeoffs between the two ought to be captured
- Basic issue how to compare?

Α

- Imagine the following choice (A > B > C pref.) : (a) you get B for certain, (b) you get A with probability p and C otherwise
- If p is near 1, option b is better; if p is near 0, then option a: there is a single point where we switch

B

• Indifference is described as something like (2/2)(1) + (1 - 2/2)(0) = 2/2

(2/3)(1) + (1 - 2/3)(0) = 2/3

#### Caveats

- As before, we need to remember that the utility values should not be mis-interpreted
- The number 2/3 is determines by choices among risky alternatives and reflect attitude to 'gambling'
- For instance, imagine a subject who would be indifferent to paying \$9 and a 50-50 chance of paying \$10 or nothing;
- This suggests utilities for \$0, -\$9, -\$10 are 1, ½, 0.
- However, we can't say it is just as enjoyable for him to go from -\$10 to -\$9 as it is to go from -\$9 to \$0!
- Subject's preferences among alternatives or lotteries come prior to numerical characterization of them

#### Axiomatic Treatment of Utility

vNM and others formalize the above to define axioms for utility:

- 1) Any two alternatives shall be comparable, i.e., given any two, subject will prefer one over the other of be indifferent
- 2) Both preference and indifference relations for lotteries are transitive
- 3) In case a lottery has as one of its alternatives another lottery, then the first lottery is decomposable into the more basic alternatives through the use of the probability calculus
- 4) If two lotteries are indifferent to the subject then they are interchangeable as alternatives in any compound lottery

#### Axiomatic Treatment of Utility, contd.

vNM and others formalize the above to define axioms for utility:

- 5) If two lotteries involve the same two alternatives, then the one in which the more preferred alternative has a higher probability of occurring is itself preferred
- 6) If A is preferred to B and B to C, then there exists a lottery involving A and C (with appropriate probabilities) which is indifferent to B

#### Decision Making under Uncertainty

- A choice must be made from among a set of acts,  $A_1, ..., A_m$ .
- The relative desirability of these acts depends on which state of nature prevails, either  $s_1, ..., s_n$ .
- As decision maker we know that one of several things is true and this influences our choice but we **do not** have a probabilistic characterization of these alternatives
- Savage's omelet problem: Your friend has broken 5 good eggs into a bowl when you come in to volunteer and finish the omelet. A sixth egg lies unbroken (you must use it or waste it altogether). Your three acts: break it into bowl, break it into saucer – inspect and pour into bowl, throw it uninspected

## Decision Making under Uncertainty

Act	State		
	Good	Rotten	
Break into bowl	six-egg omelet	no omelet, and five good	
Break into sauce	r six-egg omelet, and a saucer to wash	eggs destroyed five-egg omelet, and a saucer to wash	
Throw away	five-egg omelet, and one good egg destroyed	five-egg omelet	

Table 1. Savage's example illustrating acts, states, and consequences

- To each outcome, we could assign a utility and maximize it
- What do we know about the state of nature?
  - We may act *as though* there is one true state and we just don't know it
  - If we assume a probability over s, this is decision under risk
- What criteria do we have for a decision problem under uncertainty (d.p.u.u.)?

#### Some Criteria for d.p.u.u.

**Maximin criterion**: To each act, assign its security level as an index. Index of  $A_i$  is the minimum of the utilities  $u_{i1}, \ldots, u_{in}$ 

Choose the act whose associated index is maximum.



- What is the security level for each act?
- What happens if we allow for mixed strategies (i.e., akin to a compound lottery, e.g., p = 0.5 for a1 and p = 0.5 for a2) ?
- Interpretation as game against nature: best response against nature's minimax strategy (least favourable a priori strategy)

#### Point to Ponder about Maximin

- Is nature a *conscious* adversary?!
- Consider:

	s1	s2
A1	0	100
A2	1	1

- What are the safety values for the actions?
  - If mixed strategies are allowed?
- What if 100 went up to 10<sup>6</sup> and 1 came down to 0.0001?

#### Some Criteria for d.p.u.u.

• Minimax risk criterion (Savage): Consider a setup as follows:

	s1	s2
A1	0	100
A2	1	1

If s1 is the true state, choosing A2 poses no 'risk' whereas if s2 is the true state then considerable 'risk' in A2.

Savage's procedure: (i) Create new risk payoffs which are amounts to be added to utility to match maximum column utility, (ii) Choose act which minimizes maximum risk index

#### **Minimax Risk Criterion**

• Transform Utility Payoff to Risk Payoff:



- Take the u<sub>ij</sub> and define r<sub>ij</sub> so that it is the amount that has to be added to u<sub>ii</sub> to equal maximum utility payoff in column j.
- Critique (due to Chernoff):
  - "Regret" may not be measured by utility difference
  - Different states of nature may not be traded off properly
  - Taking away an irrelevant (obviously bad) action may change optimal decision!

#### More Criteria for d.p.u.u.

• **Pessimism-optimism index criterion** of Hurwicz:

Let  $m_i$  and  $M_i$  be minimum and maximum utility. Assume a fixed pessimism-optimism index,  $\alpha$ . To each act, associate an  $\alpha$ -index  $\alpha m_i$  + (1 –  $\alpha$ )  $M_i$ .

Of two acts, the one with higher  $\alpha$ -index is preferred.

 "Principle of insufficient reason": If one is completely ignorant, one should act as though all states are equally likely; so choice should be based on a utility index which is the average of utility for all possible states for any act

# What is the effect of the way we enumerate possible states of nature?

# Use of Bayesian Principles for Decisions: Simple Example

Bob observes the weather forecast before deciding whether to carry an umbrella to work. Bob wishes to stay dry, but carrying an umbrella around is annoying.







# Setup of Decision Theory

- Set A of actions
  - Umbrella={true, false}
- Set *E* of (unobserved) events
  - Weather={rain, sun}
- Set **O** of observations
  - Forecast={rain, sun}
- Probability distribution over
  - events P(E)
  - observations given events
     *P(O | E)*
- Utility function from actions and events to real numbers.

				N	/eather	
			sun		0.7	
			rain		0.3	
			Fo	ore	cast	
	Weathe	er	sun		rain	
	sun		0.6		0.4	
	rain		0.4		0.6	
Weather			Umbrella		Utili	ty
	sun		TRUE		-10	)
sun			FALSE		100	)
rain			TRUE		100	)
rain			FALSE		-10	)

#### **Choosing the Best Action**

Let  $U^{a}(\text{Bob} \mid e)$  be Bob's reward for taking action  $a \in \mathbf{A}$  after event  $e \in \mathbf{E}$  has occurred. The expected utility for Bob after observing  $o \in \mathbf{O}$ 

is

$$EU^{a}(Bob \mid o) = \sum_{e \in \mathbf{E}} P(e \mid o) \cdot U^{a}(Bob \mid e)$$

Optimal behavior — Given observation o choose the action that leads to maximal expected utility.

$$a^* = \operatorname{argmax}_{a \in \mathbf{A}} EU^a(\operatorname{Bob} \mid o)$$

## Computing an Optimal Strategy for Bob

- A strategy for Bob must specify whether to take an umbrella for any possible value of the forecast.
- Suppose forecast predicts sun. What is Bob's expected utility for taking an umbrella ?





# Computing Expected Utility for Bob for taking Umbrella

 $EU^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{F} = sun) = P(\mathsf{W} = sun \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{W} = sun) + P(\mathsf{W} = rain \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{W} = rain)$ 

Weather	Umbrella	Utility
sun	TRUE	-10
sun	FALSE	100
rain	TRUE	100
rain	FALSE	-10

#### Marginal probability

$$\begin{split} P(\mathsf{F} = sun) = & P(\mathsf{F} = sun \mid \mathsf{W} = sun) \cdot P(\mathsf{W} = sun) + \\ & P(\mathsf{F} = sun \mid \mathsf{W} = rain) \cdot P(\mathsf{W} = rain) \\ = & 0.6 \cdot 0.7 + 0.4 \cdot 0.3 = 0.54 \end{split}$$

Bayes Rule  

$$P(\mathsf{W} = sun \mid \mathsf{F} = sun) = \frac{P(\mathsf{F} = sun \mid \mathsf{W} = sun) \cdot P(\mathsf{W} = sun)}{P(\mathsf{F} = sun)}$$

$$= \frac{0.6 \cdot 0.7}{0.54} = 0.77$$

#### **Computing Expected Cost**

$$EU^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{F} = sun) = P(\mathsf{W} = sun \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{W} = sun) + P(\mathsf{W} = rain \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{W} = rain) = 0.77 \cdot (-10) + 0.23 \cdot 100 = 15.3$$

We now compute the expected utility for Bob for the case where Bob does not take an umbrella.

$$EU^{\overline{\mathsf{UM}}}(\text{Bob} \mid \mathsf{F} = sun) = P(\mathsf{W} = sun \mid \mathsf{F} = sun) \cdot U^{\overline{\mathsf{UM}}}(\text{Bob} \mid \mathsf{W} = sun) + P(\mathsf{W} = rain \mid \mathsf{F} = sun) \cdot U^{\overline{\mathsf{UM}}}(\text{Bob} \mid \mathsf{W} = rain) = 0.77 \cdot 100 + 0.23 \cdot (-10) = 74.7$$

# Computing Bob's Best Action

$$(15.3) (74.7)$$
$$EU^{\mathsf{UM}}(\mathsf{Bob} \mid \mathsf{F} = sun) < EU^{\overline{\mathsf{UM}}}(\mathsf{Bob} \mid \mathsf{F} = sun)$$

If the forecast predicts sun, then Bob should not take the umbrella





# Computing Bob's Best Action

We now compute Bob's decision for the case where the forecast predicts rain. We have that (34) (56) $EU^{UM}(Bob | F = rain) < EU^{\overline{UM}}(Bob | F = rain)$ 

We get the following strategy for Bob

	Forecast		
	rain	sun	
Umbrella	FALSE	FALSE	

## **Making Sequential Decisions**

The newspaper forecast is more reliable, but costs money, decreasing Bob's utility by 10 units. There are now two decisions:

- Buying a newspaper
- Carrying an umbrella

	Forecast		
Weather	sun	rain	
sun	0.8	0.2	
rain	0.2	0.8	

Weather	NP	Umbrella	Utility
sun	TRUE	TRUE	-20
sun	TRUE	FALSE	90
rain	TRUE	TRUE	90
rain	TRUE	FALSE	-20
•••			

# **Making Sequential Decisions**

- Choosing the best action for one decision depends on the action for the other decision.
- How to weigh the tradeoff between these two decisions ?



#### **Marginal probability**

$$P^{\mathsf{NP}}(\mathsf{F} = sun) = P^{\mathsf{NP}}(\mathsf{F} = sun \mid \mathsf{W} = sun) \cdot P(\mathsf{W} = sun) + P^{\mathsf{NP}}(\mathsf{F} = sun \mid \mathsf{W} = rain) \cdot P(\mathsf{W} = rain) + 0.8 \cdot 0.7 + 0.2 \cdot 0.3 = 0.62$$

$$P^{\mathsf{NP}}(\mathsf{W} = sun \mid \mathsf{F} = sun) = \frac{P^{\mathsf{NP}}(\mathsf{F} = sun \mid \mathsf{W} = sun) \cdot P(\mathsf{W} = sun)}{P^{\mathsf{NP}}(\mathsf{F} = sun)}$$
$$= \frac{0.8 \cdot 0.7}{0.62} = 0.90$$

#### **Expected utility**

$$\begin{split} EU^{\mathsf{NP},\mathsf{UM}}(\mathrm{Bob} \mid \mathsf{F} = sun) = & P^{\mathsf{NP}}(\mathsf{W} = sun \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathrm{Bob} \mid \mathsf{W} = sun) + \\ & P^{\mathsf{NP}}(\mathsf{W} = rain \mid \mathsf{F} = sun) \cdot U^{\mathsf{UM}}(\mathrm{Bob} \mid \mathsf{W} = rain) \\ = & 0.90 \cdot (-20) + 0.10 \cdot 90 = (-9) \end{split}$$

#### **Decision Trees**



#### **Solving Decision Trees**



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- Much of the decision theory discussion is a paraphrased and condensed version of chapters in Luce and Raiffa's excellent book on Games and Decisions
- The example in the latter section is taken from a tutorial by Gal and Pfeffer at AAAI <sup>6</sup>08.