



Agent-Based Systems

The English Auction (EA)

• Advantages:

- Truthful bidding is individually rational & stable
- Auctioneer cannot lie (whole process is public)
- Disadvantages:
 - Can take long to terminate in correlated/common value auctions
 - Information is given away by bidding in public
 - Use of **shills** (in correlated-value EA) and "minimum price bids" possible, to drive prices
 - Bidder collusion **self-enforcing** (once agreement has been reached, it is safe to participate in a coalition) and identification of partners easily possible

Dutch/First-Price Sealed Bid Auctions

- Dutch (descending) auction: seller continuously lowers prices until one of the bidders accepts the price
- First-price sealed bid: bidders submit bids so that only auctioneer can see them, highest bid wins (only one round of bidding)
- DA/FPSB strategically equivalent (no information given away during auction, highest bid wins)
- Advantages:
 - Efficient in terms of real time (especially Dutch)
 - No information is given away during auction
 - Bidder collusion not self-enforcing, and bidders have to identify each other



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Dutch/First-Price Sealed Bid Auctions - Problems

- No dominant strategy, individually optimal strategy depends on assumptions about others' valuations
- One would normally bid less than own valuation but just enough to win
 Incentive to counter-speculate
- Without incentive to bid truthfully, computational resources might be wasted on speculation
- Another problem: lying auctioneer
- Would be nice to combine efficiency of Dutch/FPSB with incentive compatibility of English auction
 Vickrey auction can be seen as attempt to achieve this

The Vickrey Auction (VA)

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- Second-price sealed bid: Highest bidder wins, but pays price of second-highest bid
- Advantages:
 - Truthful bidding is dominant strategy
 - No incentive for counter-speculation
 - Computational efficiency
- Disadvantages:
 - Bidder collusion self-enforcing
 - Lying auctioneer
- Unfortunately, VA is not very popular in real life
- But very successful in computational auction systems

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Further issues in auctions

- Pareto efficiency: all protocols allocate auction item to the bidder who values it most (in isolated private value/common value auctions)
 - But this result requires risk-neutrality if there is some uncertainty about own valuations
- **Revenue equivalence** in terms of expected revenue among all protocols if valuations independent, bidders risk-neutral and auction is private value
- Winner's curse in correlated/common value auctions
 - If I win, I always know I won't get to re-sell at the same price, because others value the goods less!

Further issues in auctions (II)

- Some properties of protocols change
 - if there is uncertainty about own valuations
 - if one can pay to obtain information about others' valuations
 - if we are looking at sequential (multiple) auctions
- Undesirable private information revelation
 - Example: truthful bidding in EA/VA may lead sub-contractors to re-negotiate rates after finding out that price was lower than they thought
- In terms of communication, auctions are not a very expressive method of negotiation
 - Solely concerned with determining a selling price for some item
 - Will look at bargaining and argumentation in next two lectures



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Bidding Languages

- As before, we want to have succinct representation schemes for valuation functions
- Atomic Bid: $\beta = (Z, p)$, where $Z \subseteq \mathcal{Z}$ and $p \in \mathbb{R}_+$ is the price
- A bundle of goods Z' satisfies (Z, p) if $Z \subseteq Z'$
 - Bundle $\{a, b, c\}$ satisfies the atomic bid $(\{a, b\}, 4)$
 - Bundle $\{b, d\}$ does not satisfy the atomic bid $(\{a, b\}, 4)$
- An atomic bid $\beta = (Z, p)$ defines a valuation function v_{β}

$$v_eta(Z') = egin{cases} p & ext{if } Z' ext{ satisfies } (Z,p) \ 0 & ext{otherwise} \end{cases}$$

Not sufficient to express any valuation function

XOR bids

- We specify a number of bids, but we will par for at most one
- $\beta = (Z_1, p_1) \text{ XOR } \cdots \text{ XOR } (Z_k, p_k)$

$$v_{eta}(Z') = egin{cases} 0 & ext{if } Z' ext{ does not satisfy any of} \ & (Z_1, p_1), \ \dots, (Z_k, p_k) \ & ext{max}\{p_i | Z_i \subseteq Z'\} & ext{otherwise} \end{cases}$$

- Example: $\beta = (\{a, b\}, 3) \text{ XOR } (\{c, d\}, 5)$
 - $v_{\beta}(\{a\}) = 0$ - $v_{\beta}(\{a,b\}) = 3$

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- $v_{\beta}(\{c, d\}) = 5$
- $v_{\beta}(\{a, b, c, d\}) = 5$
- XOR bids are fully expressive, number of bids may be exponential in |Z|, v_β(Z) can be computed in polynomial time

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 OR bids
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 • Combine more than one atomic statement disjunctively
 • The VCG Mechanism (I)
 • Terminology:

 • $\beta = (Z_1, p_1) \text{ OR } \cdots \text{ OR } (Z_k, p_k)$ • 'Indifferent' valuation function: $v^0(Z) = 0$ for all $Z \subseteq \mathcal{Z}$

- The valuation for $Z' \subseteq \mathcal{Z}$ is determined w.r.t. atomic bids W s.t.:
 - every bid in W is satisfied by Z'
 - each pair of bids in W has mutually disjoint sets of goods
 - there is no other subset of bids W' from W satisfying the first two conditions that $\sum_{(Z_i, p_i) \in W'} p_i > \sum_{(Z_j p_j) \in W} p_j$
- Example: $\beta = (\{a, b\}, 3) \text{ OR } (\{c, d\}, 5)$

-
$$v_{\beta}(\{a\}) = 0, v_{\beta}(\{a,b\}) = 3, v_{\beta}(\{c,d\}) = 5, v_{\beta}(\{a,b,c,d\}) = 8$$

- Not fully expressive, consider:
 - $v(\{a\}) = 1, v(\{b\}) = 1, v(\{a, b\}) = 1$
- Can be exponentially more succinct than XOR bids

- The Vickrey-Clarke-Groves mechanism (VCG Mechanism):
 - **1** Every agent declares a valuation function \hat{v}_i (may not be true)
 - 2 Mechanism choses the allocation that maximises the social welfare:

$$Z_1^*,\ldots,Z_n^*=\arg\max_{(Z_1,\ldots,Z_n)\in alloc(\mathcal{Z},Ag)}sw(Z_1,\ldots,Z_n,\hat{v}_1,\ldots,\hat{v}_i,\ldots,\hat{v}_n)$$

Every agent pays to the mechanism an amount *p_i* ('compensation' for the utility other agents lose by *i* participating)

$$p_{i} = sw_{-i}(Z'_{1}, \dots, Z'_{n}, \hat{v}_{1}, \dots, v^{0}, \dots, \hat{v}_{n}) - sw_{-i}(Z^{*}_{1}, \dots, Z^{*}_{n}, \hat{v}_{1}, \dots, \hat{v}_{i}, \dots, \hat{v}_{n}), \text{ where}$$
$$Z'_{1}, \dots, Z'_{n} = \arg \max_{\substack{(Z_{1}, \dots, Z_{n}) \in alloc(\mathcal{Z}, Ag)}} sw(Z_{1}, \dots, Z_{n}, \hat{v}_{1}, \dots, v^{0}, \dots, \hat{v}_{n})$$





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The VCG Mechanism (II)

- The VCG mechanism is **incentive compatible**:
 - telling the truth is the dominant strategy
- Generalisation of the Vickrey auction: for a single good VCG reduces to the Vickrey mechanism
 - p_i would be the amount of the second highest valuation
- Shows that social welfare maximisation can be implemented in dominant strategies in combinatorial auctions
- Computing VCG payments is NP-hard

Summary

- Different auction types and properties
- Combinatorial Auctions
- Bidding Languages
- The VCG mechanism
- Next time: Bargaining

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